

**LOS ANGELES DISTRICT OFFICE**  
**2ND QUARTER LENDER RANKINGS**  
 10/01/09 - 3/31/10

**TOP THREE SBA LENDERS:**

**No. 1 Lender**

**WELLS FARGO BANK, NA**  
 122  
 \$34,516,400

**No. 2 Lender**

**SUPERIOR FINANCIAL GROUP, LLC**  
 76  
 \$757,500

**No. 3 Lender**

**EXCEL NATIONAL BANK**  
 74  
 \$53,412,900

1	WELLS FARGO BANK, N.A.	122	\$34,516,400	65	PREMIER COMM. BANK N.A.	5	\$3,435,000	79	PACIFIC MERCANTILE BANK	2	\$500,000
2	SUPERIOR FINANCIAL GROUP	76	\$757,500	66	USC CU	5	\$3,324,300	80	PROMERICA BANK	2	\$500,000
3	EXCEL NATIONAL BANK	74	\$53,412,900	67	STELLAR BUSINESS BANK	5	\$3,201,000	81	SHINHAN BANK AMERICA	2	\$420,000
4	JPMORGAN CHASE BANK, N.A.	74	\$7,605,000	68	MANUFACTURERS BANK	5	\$2,960,000	82	AMPAC TRI STATE CDC	2	\$412,000
5	CDC SMALL BUS. FINAN CORP	65	\$65,426,000	69	BANK OF THE WEST	5	\$2,770,500	83	INTERNATL CITY BANK, N.A.	2	\$325,000
6	INNOVATIVE BANK	61	\$2,260,000	70	NARA BANK	5	\$2,709,200	84	TELESIS COMMUNITY CU	2	\$250,000
7	CENTER BANK	54	\$28,062,500	71	PACIFIC CAP. BANK, N.A.	5	\$2,109,000	85	BAY CITIES NATIONAL BANK	2	\$200,000
8	WILSHIRE STATE BANK	50	\$23,548,500	40	CATHAY BANK	5	\$1,487,000	86	CHINATRUST BANK USA	2	\$140,000
9	U.S. BANK, N.A.	37	\$28,106,700	41	MONTECITO BANK & TRUST	5	\$675,000	87	PACOIMA DEVELOPMENT FCU	2	\$120,000
10	PACIFIC CITY BANK	34	\$20,147,000	42	BANK OF AMERICA, N.A.	5	\$400,000	88	CALIFORNIA OAKS STATE BANK	1	\$2,000,000
11	MORTGAGE CAP. DEVEL CORP	32	\$35,631,000	43	CIT SMALL BUS. LENDING CORP	4	\$4,469,000	89	SILVERGATE BANK	1	\$1,705,000
12	EDF RESOURCE CAPITAL, INC.	28	\$26,263,000	44	CERTIFIED FCU	4	\$3,390,000	90	FAR EAST NATIONAL BANK	1	\$1,687,500
13	COMMUNITY BANK	27	\$12,949,700	45	PACIFIC ALLIANCE BANK	4	\$2,921,500	91	COMMERCE NATIONAL BANK	1	\$1,500,000
14	CALIFORNIA STATEWIDE CDC	24	\$15,347,000	46	SANTA CLARA VALLEY BANK, N.A.	4	\$2,831,900	92	PLUMAS BANK	1	\$1,277,400
15	SEACOAST COMMERCE BANK	24	\$13,850,900	47	COMMUNITY W. BANK, N.A.	4	\$2,500,000	93	UNITED MIDWEST SAVINGS BANK	1	\$1,250,000
16	BORREGO SPRINGS BANK, N.A.	18	\$3,608,000	48	AMERICAN CONTINENTAL BANK	4	\$2,085,000	94	FIRST FINANCIAL BANK	1	\$1,240,000
17	HANA SMALL BUS. LENDING INC.	16	\$14,422,000	49	FULLERTON COMMUNITY BANK	4	\$1,986,200	95	CAPITAL ACCESS GROUP, INC.	1	\$872,000
18	PLAZA BANK	15	\$11,253,800	50	MISSION VALLEY BANK	4	\$1,880,000	96	FIRST VIETNAMESE AMERICAN BAI	1	\$700,000
19	PACIFIC ENTERPRISE BANK	15	\$9,458,100	51	WEDBUSH BANK	4	\$1,415,000	97	FIRST BANK	1	\$499,000
20	CALIFORNIA CU	13	\$2,235,000	52	UNITI BANK	4	\$1,035,000	98	FIRST PRIVATE BANK & TRUST	1	\$465,000
21	BEACH BUSINESS BANK	11	\$7,352,500	53	COASTHILLS FCU	4	\$450,000	99	GOLDEN COAST BANK	1	\$439,000
22	EAST WEST BANK	11	\$6,998,000	54	ADVANTAGE CERT. DEVEL CORP	3	\$4,478,000	100	HABIB AMERICAN BANK	1	\$400,000
23	NATIONAL BANK OF CALIFORNIA	11	\$4,606,700	55	CITIZENS BUSINESS BANK	3	\$2,715,000	101	LANDMARK CERT. DEVEL CORP	1	\$352,000
24	PACIFIC COMMERCE BANK	10	\$5,558,200	56	GBC INTERNATIONAL BANK	3	\$2,050,000	102	EMBARCADERO BANK	1	\$327,000
25	COMMONWEALTH BUSINESS BANK	10	\$3,844,000	57	MISSION COMMUNITY BANK	3	\$1,803,000	103	BANCO POPULAR	1	\$291,000
26	CITY NATIONAL BANK	10	\$3,605,000	58	US METRO BANK	3	\$1,795,000	104	SPIRIT OF TEXAS BANK, SSB	1	\$270,000
27	BANK OF SANTA CLARITA	10	\$2,020,500	59	TOMATOBANK, N.A.	3	\$1,700,000	105	RABOBANK, N.A.	1	\$265,700
28	PREMIER AMERICA CU MERCHANTS BK - CALIFORNIA	10	\$155,000	60	FIRST CHOICE BANK	3	\$1,487,000	106	INLAND COMMUN BANK, N.A.	1	\$257,000
29	NATL	8	\$7,543,000	61	UNITED CENTRAL BANK	3	\$1,150,000	107	WASHINGTON 1ST INTERNATL BK	1	\$250,000
30	SOUTHLAND ECONOMIC DEV CORP	8	\$6,143,000	62	CALIFORNIA BUSINESS BANK	3	\$587,000	108	TEXAS FIRST BANK SANTA FE	1	\$227,800
31	CELTIC BANK CORPORATION	7	\$8,448,000	63	HERITAGE OAKS BANK	2	\$1,665,500	109	NATIONAL BANK OF ARIZONA	1	\$225,000
32	LIVE OAK BANKING COMPANY SAN FERNANDO VALLEY SMALL	7	\$6,260,000	64	CALIFORNIA GEN BANK, N.A.	2	\$1,650,000	110	VISION ONE CU	1	\$225,000
33	BUSINESS DEVELOPMENT CORP	7	\$5,454,000	72	ROYAL BUSINESS BANK	2	\$1,600,000	111	COMMUNITY SOUTH BANK	1	\$147,700
34	COUNTY COMMERCE BANK	7	\$4,026,500	73	COASTAL BUSINESS FINANCE	2	\$1,563,000	112	COMMERCEWEST BANK, N.A.	1	\$117,000
35	GILMORE BANK	7	\$2,604,200	74	CITIBANK, N.A.	2	\$1,536,000	113	SANTA LUCIA BANK	1	\$100,000
36	FIRST STANDARD BANK	7	\$2,119,500	75	UNITED PACIFIC BANK	2	\$1,210,000	114	COAST NATIONAL BANK	1	\$75,000
37	CALIFORNIA BANK & TRUST	7	\$2,050,000	76	SOUTH CNTY BANK, N.A.	2	\$1,080,000	115	NEWTEK SMALL BUS. FINANCE INC	1	\$75,000
38	GATEWAY BUSINESS BANK	7	\$935,500	77	AMERICAS UNITED BANK	2	\$969,000	116	SURREY BANK & TRUST	1	\$29,200
39	HANMI BANK	6	\$3,860,000	78	BUSINESS FINANCE CENTER	2	\$670,000		<b>TOTAL</b>	<b>1,206</b>	<b>\$590,324,000</b>